Exercise 1: Prioritizing stakeholders to engage towards GBIF Participation

Exercise sheet B

# Contact information

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| **Full Name** |  |
| **Email** |  |
| **Peer-learning Group Name** |  |

**Identifying and prioritizing stakeholders to engage towards GBIF Participation**

Referring to the fictitious *Darwinia* use case, identify, and map key stakeholders to engage in making the case for GBIF Participation.

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| **SUPPORTS THE DESIRED OUTCOME****LOW CAPACITY TO INFLUENCE****HIGH CAPACITY TO INFLUENCE****AGAINST THE DESIRED OUTCOME** |  |
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In the box below, summarize the outcomes of your stakeholder prioritization exercise, and any rationale for where you have placed the stakeholders.

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| The stakeholders that I consider are most likely to support the outcome and are influential to the decision are the following, because:The stakeholders who have the capacity to influence the decision but may be against the desired outcome are the following, because: |

# Discussion points and questions

Consider how this relates to your own national or organizational context. Note down any similarities or differences in the box below.

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Keep track of any topics you wish to discuss with your peers and trainers in the box below.

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